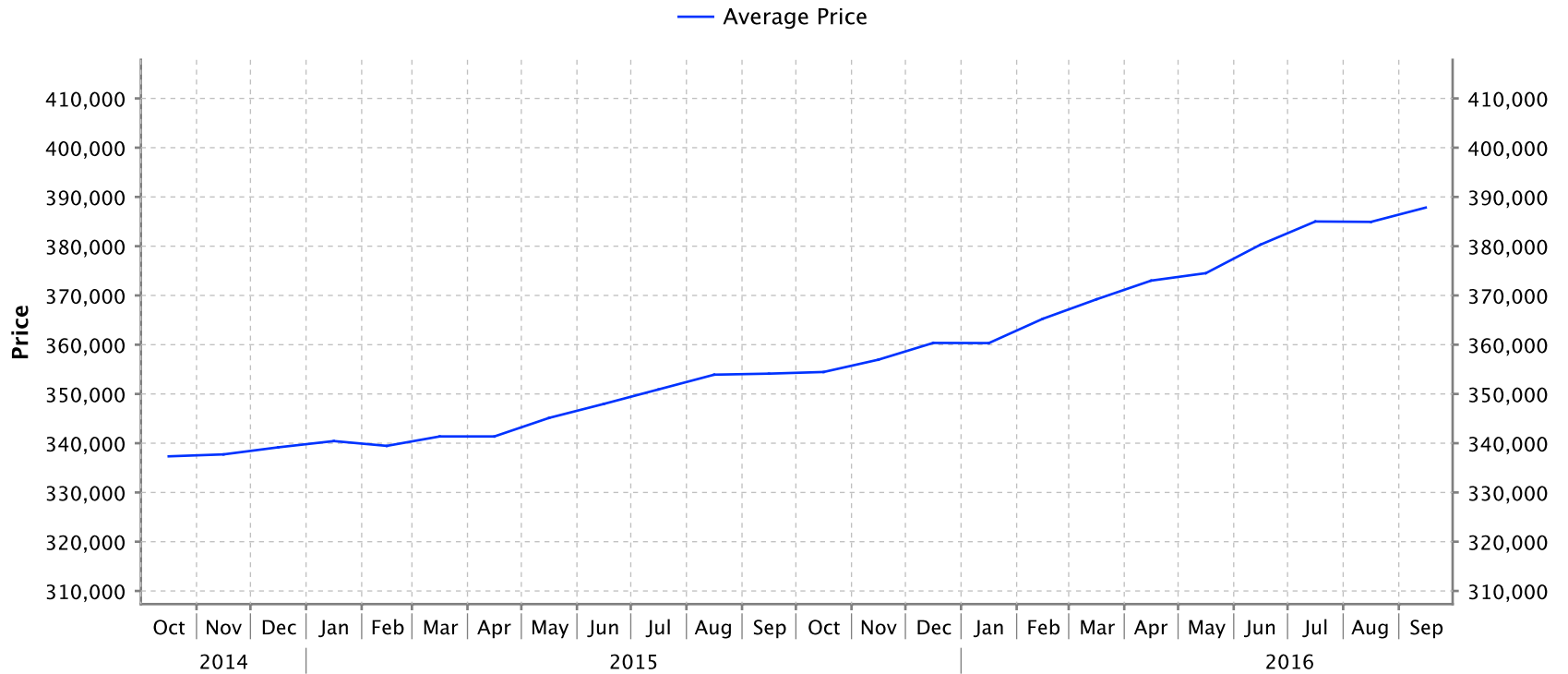


Cowichan Valley

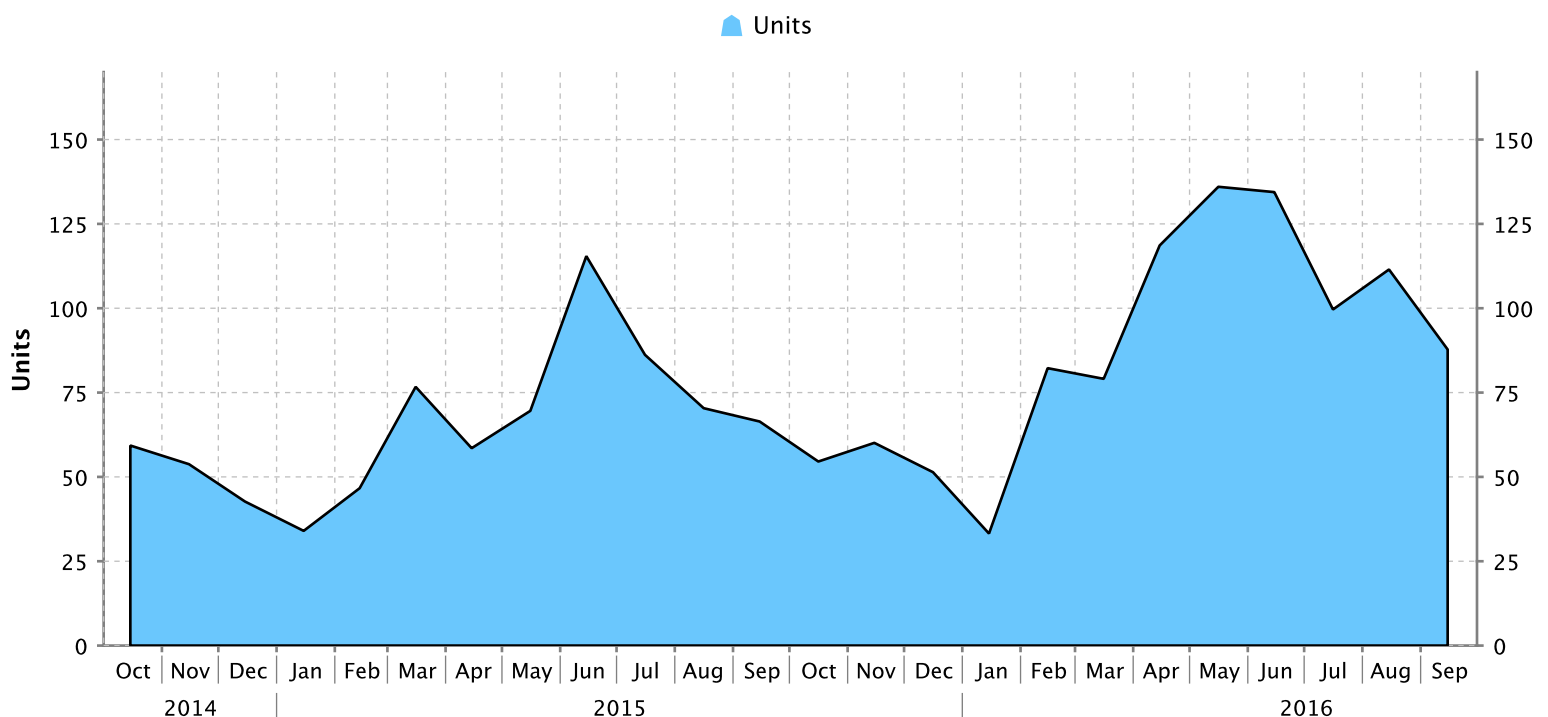
as at September 30, 2016

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	11	4	175%	225	168	34%
Units Reported Sold	13	2	550%	88	48	83%
Sell/List Ratio	118%	50%		39%	29%	
Reported Sales Dollars	\$1,935,000	\$164,000	1,080%	\$12,815,400	\$5,922,355	116%
Average Sell Price / Unit	\$148,846	\$82,000	82%	\$145,630	\$123,382	18%
Median Sell Price	\$148,000			\$143,500		
Sell Price / List Price	93%	81%		94%	89%	
Days to Sell	112	194	-42%	116	166	-30%
Active Listings	93	97				
Single Family						
Units Listed	96	98	-2%	1,316	1,247	6%
Units Reported Sold	87	66	32%	1,044	774	35%
Sell/List Ratio	91%	67%		79%	62%	
Reported Sales Dollars	\$34,295,345	\$23,182,550	48%	\$404,901,365	\$274,092,955	48%
Average Sell Price / Unit	\$394,199	\$351,251	12%	\$387,837	\$354,125	10%
Median Sell Price	\$375,000			\$374,900		
Sell Price / List Price	98%	95%		97%	95%	
Days to Sell	36	63	-43%	50	69	-28%
Active Listings	202	384				
Condos (Apt)						
Units Listed	15	17	-12%	155	220	-30%
Units Reported Sold	9	10	-10%	119	97	23%
Sell/List Ratio	60%	59%		77%	44%	
Reported Sales Dollars	\$1,607,800	\$1,632,160	-1%	\$20,680,286	\$14,270,893	45%
Average Sell Price / Unit	\$178,644	\$163,216	9%	\$173,784	\$147,123	18%
Median Sell Price	\$148,000			\$160,000		
Sell Price / List Price	99%	91%		96%	92%	
Days to Sell	91	104	-12%	78	100	-22%
Active Listings	68	94				
Condos (Patio)						
Units Listed	2	2	0%	40	32	25%
Units Reported Sold	4	4	0%	38	27	41%
Sell/List Ratio	200%	200%		95%	84%	
Reported Sales Dollars	\$1,127,900	\$1,061,500	6%	\$10,599,100	\$6,970,600	52%
Average Sell Price / Unit	\$281,975	\$265,375	6%	\$278,924	\$258,170	8%
Median Sell Price	\$310,000			\$249,900		
Sell Price / List Price	97%	95%		97%	95%	
Days to Sell	14	57	-75%	62	99	-37%
Active Listings	3	9				
Condos (Twnhse)						
Units Listed	12	9	33%	159	150	6%
Units Reported Sold	7	10	-30%	122	87	40%
Sell/List Ratio	58%	111%		77%	58%	
Reported Sales Dollars	\$1,891,000	\$2,981,200	-37%	\$31,147,233	\$19,082,700	63%
Average Sell Price / Unit	\$270,143	\$298,120	-9%	\$255,305	\$219,341	16%
Median Sell Price	\$277,000			\$254,258		
Sell Price / List Price	95%	96%		97%	93%	
Days to Sell	82	62	32%	72	89	-20%
Active Listings	37	45				

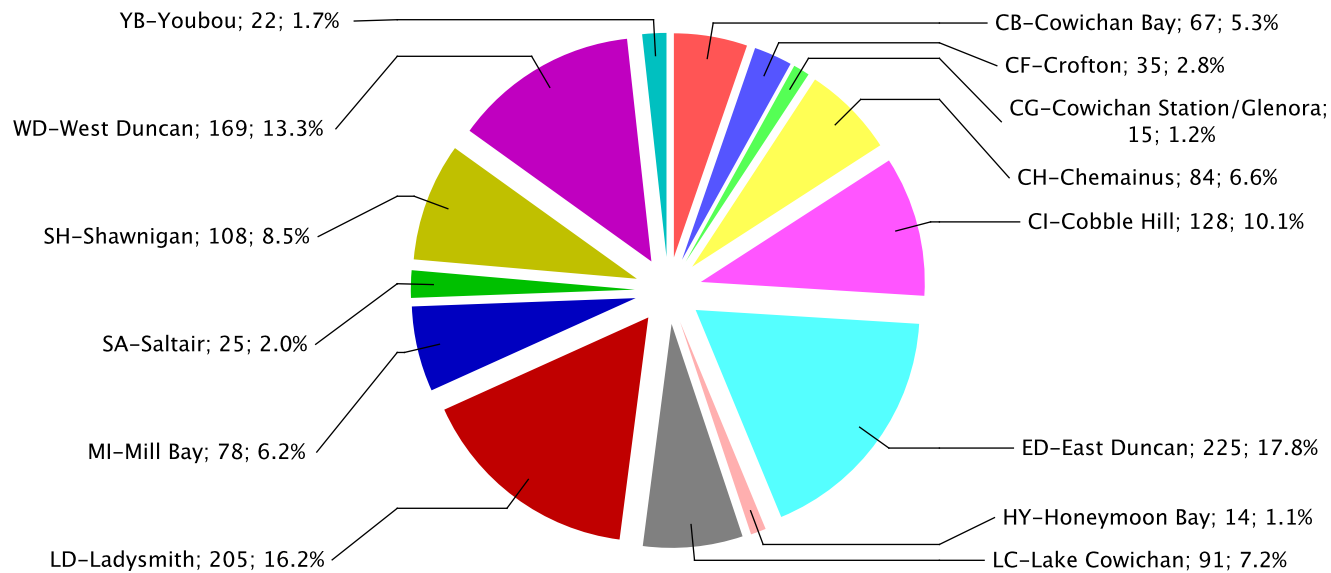
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Sep 30, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CB-Cowichan Bay	0	1	0	1	6	17	17	6	6	6	3	0	0	4	67
CF-Crofton	0	0	6	12	9	3	2	2	0	0	1	0	0	0	35
CG-Cowichan Station/Glenora	0	0	0	0	0	3	1	3	6	2	0	0	0	0	15
CH-Chemainus	0	2	3	14	19	11	7	10	9	4	3	2	0	0	84
CI-Cobble Hill	0	0	1	1	10	16	18	17	33	12	8	6	2	4	128
ED-East Duncan	1	4	11	18	23	50	34	31	25	11	6	3	2	6	225
HY-Honeymoon Bay	0	3	1	2	2	2	2	0	2	0	0	0	0	0	14
LC-Lake Cowichan	3	13	21	20	11	5	8	5	3	0	0	1	0	1	91
LD-Ladysmith	0	4	11	27	39	42	24	27	17	11	2	1	0	0	205
MI-Mill Bay	0	2	2	3	0	3	10	8	27	13	4	1	2	3	78
SA-Saltair	0	0	0	0	1	5	1	1	10	5	1	0	0	1	25
SH-Shawnigan	0	2	1	5	16	21	23	9	17	9	3	1	0	1	108
WD-West Duncan	0	1	16	21	42	47	15	9	11	4	1	0	1	1	169
YB-Youbou	0	6	3	1	1	2	0	2	1	1	0	2	2	1	22
Zone 3 TOTALS	4	38	76	125	179	227	162	130	167	78	32	17	9	22	1,266

Cowichan Valley - Single Family Sales by Subarea



Total Unconditional Sales January 1 to September 30, 2016 = 1,266

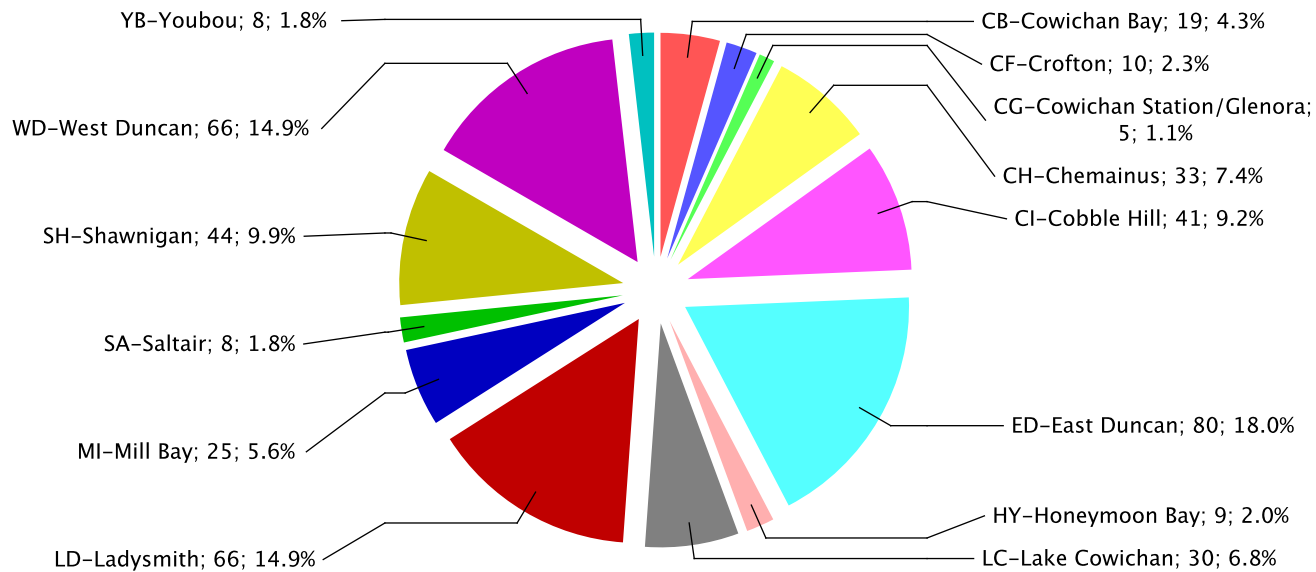
3rd Quarter 2016

MLS® Single Family Sales Analysis

Unconditional Sales from July 1 to Sep 30, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CB-Cowichan Bay	0	1	0	0	1	4	5	0	1	3	2	0	0	2	19
CF-Crofton	0	0	1	4	3	0	1	1	0	0	0	0	0	0	10
CG-Cowichan Station/Glenora	0	0	0	0	0	1	0	1	3	0	0	0	0	0	5
CH-Chemainus	0	1	2	4	8	5	1	3	5	3	0	1	0	0	33
CI-Cobble Hill	0	0	0	0	3	8	8	3	10	4	0	3	1	1	41
ED-East Duncan	1	0	5	3	6	20	13	12	11	5	1	1	0	2	80
HY-Honeymoon Bay	0	2	1	1	0	2	2	0	1	0	0	0	0	0	9
LC-Lake Cowichan	1	6	6	7	2	1	4	2	1	0	0	0	0	0	30
LD-Ladysmith	0	1	3	7	8	15	7	14	4	7	0	0	0	0	66
MI-Mill Bay	0	1	1	2	0	2	4	2	6	4	2	0	0	1	25
SA-Saltair	0	0	0	0	0	2	0	1	3	1	1	0	0	0	8
SH-Shawnigan	0	2	1	3	5	8	7	4	6	6	0	1	0	1	44
WD-West Duncan	0	0	5	10	11	20	5	4	5	3	1	0	1	1	66
YB-Youbou	0	3	1	0	0	1	0	1	0	0	0	0	1	1	8
Zone 3 TOTALS	2	17	26	41	47	89	57	48	56	36	7	6	3	9	444

Cowichan Valley - Single Family Sales by Subarea



Total Unconditional Sales July 1 to September 30, 2016 = 444